



# THE GARIBALDI ADVANTAGE

# THE BENCHMARK

In the realm of glass solutions, precision and reliability stand as paramount assets. Garibaldi Glass — a name synonymous with unwavering quality, trusted expertise, and over 55 years of glass fabrication, we are the premier supplier of high-quality architectural glass on the west coast of North America.

Garibaldi's reputation is founded on a commitment to excellence, consistency, and technical proficiency. Our key differentiators underscore why we are the partner of choice for discerning owners, glaziers, architects, general contractors, and developers. As an industry leader, we present not just products, but a partnership dedicated to elevating your projects through consistent craftsmanship and seamless collaboration.



# BY THE NUMBERS

0.65%

IGU'S REJECT RATE 5-YEAR AVERAGE

[7 in 1.000 lites]

0.58%

ALL PRODUCTS REJECT RATE 5-YEAR AVERAGE

[6 in 1,000 lites]

98.25%

ON-TIME DELIVERY
1-YEAR AVERAGE

[18 in 1.000 lites]



Now, let's talk numbers. How much does it cost to use another supplier compared to Garibaldi? The real question is: can you afford not to choose Garibaldi Glass?

Choosing the right glass supplier is critical to your project's success. Have you weighed all the factors:

#### CLEANING COSTS

How much does it cost to clean excess silicone off the surface of the unit?

#### LABOR & EQUIPMENT RATES

Cutting costs without compromising quality?

#### **PENALTIES & BACK CHARGES**

Late deliveries? Know that your projects remain on track, avoid costs, and the headaches that come with delays.

#### **ADMINISTRATION EFFORT**

Reduce coordination efforts and focus on what truly matters.

#### **LEAD TIME**

We ensure quick turnarounds to keep your projects on track.

#### **BUILDING TRUST**

Partnering with us guarantees reliable relationships with general contractors and developers.

The answer is simple: the real cost lies not only in dollars but also in wasted time, effort, and opportunities. Experience the Garibaldi Glass difference – a commitment to quality, collaboration, and your project's success.

# **PARTNERSHIP BENEFITS**

## RELIABLE SUPPLY

delivery is essential to project success.

## **ENHANCED SATISFACTION**

Low defect rates contribute to your clients' satisfaction and confidence in your work.

# **EFFICIENCY** AND SAVINGS

Our dedication to quality translates into fewer defects, reducing rework and replacements.

## **EXPERT SUPPORT**

Our team doesn't just deliver products; we deliver support.

# CONNECT WITH US TODAY TO EXPLORE HOW OUR EXPERTISE CAN ELEVATE YOUR PROJECTS TO NEW HEIGHTS